patient journey

Contact Information

Contact Email: meera@hospital.in

Website: https://medcore.software/blog/patient-care-services/

Biography

Built with doctors, not for them.MedCore is engineered for Indian hospitals — GST, DLT-compliant SMS, UPI-first payments and the India UIP immunization schedule baked in. Built for the 75% of facilities that nobody else is building modern healthcare software for.MissionRun the facility on autopilot and give patients a great experience — while giving healthcare staff their time back to actually care for patients. Every clinic deserves capabilities that today are only available to large corporate hospital groups.VisionThe self-driving clinic. From patient acquisition through appointment, consultation, billing and post-care engagement — the operational layer runs itself. Doctors and nurses spend their time on patients, not on paperwork.India's hospital market is a nearly $200B industry — larger than most other sectors combined. Yet nearly 80% of facilities run on fragmented workflows, manual coordination, and software designed for billing instead of patients. Large PE-backed and corporate hospital groups have captured roughly 20% of the market with their own stacks. No one is building for the remaining 75-80%.That's why we started MedCore — to be the AI-native operating system for the clinics and mid-sized hospitals everyone else has ignored. We started inside a 40-bed hospital in Bangalore, solving real pain in OPD, billing and pharmacy workflows. Every feature shipped after a doctor or nurse actually used it on a real shift.Today MedCore runs the full patient journey end-to-end: from the first call answered by the AI Voice Receptionist, through international patient coordination, OPD queue, AI-driven triage in 8 Indian languages, ambient SOAP scribe, AI radiology drafting, claims auto-drafted from the consultation, all the way through post-care engagement and outbound follow-up. Per-hospital marketing sites own the top of the funnel; the Agent Console handles every escalation in one place.MedCore is three integrated layers, not a feature list. A system of record — every clinical event, every prescription, every transaction in one auditable EHR. A system of action — AI agents that triage, transcribe, draft radiology impressions, predict no-shows, draft TPA claims, handle the operational workflows operators used to run manually. A system of transaction — GST-aware billing, Razorpay + UPI, packages, payment plans, payroll, all flowing the same day the clinical work happens.We're a small, honest team. We ship every week. We answer support tickets ourselves. And we'll never sell your patient data — it's not our business model and never will be.What we believeBuilt with doctors, not for themEvery feature is shipped after a doctor or nurse has actually used it on a real shift.Data never leaves your regionIndia-hosted by default. Enterprise can choose a dedicated instance in any AWS region.Honest pricing, no hidden feesNo

per-patient fees. No setup fees on self-serve tiers. Cancel any time, keep your data.TeamSmall team. Big opinions about hospital software.Sumit GhoshFounder & CEOSourav PatraCOOAishwarya MCTOOur journeyJan 2026FoundedMedCore started inside a 40-bed hospital in Bangalore, solving real pain in OPD, billing and pharmacy workflows.Feb 2026BetaOpened beta to 12 hospitals across Karnataka and Tamil Nadu. 45 modules shipped.Apr 2026ProductionGenerally available. India-first pricing, Hindi on the roadmap, HIPAA alignment underway.Ready to streamline your hospital?Book a 30-minute demo with our team. We'll tailor it to your workflow.Book a demoTry the live demo

Performance Details

Event Summary

Upcoming Events: 0

Past Events: 0

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